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LUXECO INTELLIGENCE Luxury Jewelry
and Watch Brands
China Power Ranking
2023 H1

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Introduction

For each luxury jewelry and watch brand, the Chinese market holds significant strategic importance.

On one hand, Chinese high-end consumers have actively started purchasing luxury jewelry and watch products. In recent years, with the thriving development of the Chinese luxury goods market, the economic power of high-net-worth customers in China has continued to rise. Buying, wearing, and collecting jewelry and watches has become a common practice among this segment.

On the other hand, as a well-known CEO of a watch brand pointed out, "People tend to forget that China is still an emerging market." The buying motivations and decision-making psychology of contemporary consumers are changing. With more jewelry and watch brands entering the Chinese market, people are not only paying attention to the products themselves but are also becoming increasingly curious, knowledgeable, and selective about the "brand." They are beginning to be moved by a "resonance" with the brand, rather than simply following what is "trendy."

Although luxury jewelry and watch brands are often considered traditional and understated, in the opportunity-rich and highly competitive Chinese market, continuously shaping brand image in a more active and sustained manner is the challenge of the next phase.

Therefore, in the release of the "Luxury Jewelry and Watch Brands China Power Ranking 2023 H1," we have specially included the "Luxury Jewelry and Watch Brand Vitality Ranking" for industry reference.

The Luxury Jewelry and Watch Brands China Power Ranking 2023 H1 released this time is based on comprehensive and real-time brand public dynamic data that covers all aspects, and it is calculated with weighted scores based on the research results of Luxe.CO. The list covers the period from January 1, 2023, to June 30, 2023, and includes 159 dynamics from 36 luxury jewelry and watch brands.

In January 2024, Luxe.CO will release the "Luxury Jewelry and Watch Brand China Power Ranking" for the entire year 2023. Stay tuned for it!





Luxury Jewelry and Watch Brands China Power Ranking 2023 H1 TOP10

Rank	ing	Brand	Ranking	9	Brand
1	Cartier	Cartier	6	qeelin	Qeelin
2	BVLGARI	BVLGARI	7	Van Cleef & Arpels	Van Cleef & Arpels
3	CHAUMET	CHAUMET	8	DE BEERS	De Beers Jewellers
4	BREITLING 1884	Breitling	9	Glashütte _{ORIGINAL}	Glashütte Original
5	TIFFANY & Co.	Tiffany & Co.	10	<u>JB</u> BLANCPAI N	Blancpain



Luxury Jewelry and Watch Brands China Power Ranking 2023 H1 TOP20

Ranking	g	Brand		Ranking		Brand
1	Cartier	Cartier		13	TAGHEUER SWISS AVANT-GARDE SINCE 1840	TAG Heuer
2	BVLGARI	BVLGARI		14	BOUCHERON	Boucheron (Ranked 14th)
3	CHAUMET	CHAUMET		14	FRED	FRED (Ranked 14th)
4	BREITLING 1884	Breitling		15	LONGINES	Longines
5	TIFFANY & Co.	Tiffany & Co.		16	Chopard	Chopard (Ranked 16th)
6	qeelin	Qeelin		16	GRAFF	Graff (Ranked 16th)
7	Van Cleef & Arpels	Van Cleef & Arpels		17	HARRY WINSTON	Harry Winston (Ranked 17th)
8	DE BEERS	De Beers Jewellers		17	JAEGER-LECOULTRE	Jaeger-LeCoultre (Ranked 17th)
9	Glashitte	Glashütte Original		18	AUDEMARS PIGUET	Audemars Piguet (Ranked 18th)
10	Blancpai N	Blancpain		18	PiageT	PIAGET (Ranked 18th)
11	Ω OMEGA	Omega		18	Pomellato	Pomellato (Ranked 18th)
12	VACHERON CONSTANTIN GENEVE	Vacheron Constantin (Ranked 12	th)	19	IWC SCHAFFHAUSEN	IWC
12	W ROLEX	Rolex (Ranked 12th)		20	Tl Moser s. Cie.	H.Moser & Cie.

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2023 H1 China Luxury Brands Vitality Rankings TOP20

Ranking	9	Brand	Ranking		Brand
1	LOUIS VUITTON	Louis Vuitton	12	TIFFANY & Co.	Tiffany & Co.
2	Cartier	Cartier	13	qeelin	Qeelin (Ranked 13th)
3	DIOR	Dior	13	JIL SANDER	Jil Sander (Ranked 13th)
4	GUCCI	Gucc (Ranked 4th)	14	Van Cleef & Arpels	Van Cleef & Arpels
4	MARNI	Marni (Ranked 4th)	15	HERMÉS	Hermès (Ranked 15th)
5	CELINE	Celine (Ranked 5th)	15	DE BEERS	De Beers Jewellers (Ranked 15th)
5	VERSACE	Versace (Ranked 5th)	16	Joe Louter	Christian Louboutin (Ranked 16th)
6	BVLGARI	BVLGARI	16	Glashitte	Glashütte Original (Ranked 16th)
7	Maison Margiela	Maison Margiela	17	BOTTEGA VENETA	Bottega Veneta (Ranked 17th)
8	FENDI	Fendi	17	DOLCE & GABBANA	Dolce&Gabbana (Ranked 17th)
9	BURBERRY	Burberry	18	กาเบ กาเบ	Miu Miu (Ranked 18th)
10	CHAUMET	CHAUMET (Ranked 10th)	18	BLANCPAIN	Blancpain (Ranked 18th)
10	PRADA	Prada (Ranked 10th)	19	Loro Piana	Loro Piana (Ranked 19th)
10	VALENTINO	Valentino (Ranked 10th)	19	RALPH LAUREN	Ralph Lauren (Ranked 19th)
11	BREITLING 1884	Breitling	20	Ω OMEGA	Omega

The above ratings are based on Luxe.CO's statistical data on the marketing activities and channel expansion actions of major luxury jewelry and watch brands in China for the first half of 2023. These ratings take into account different weights based on the importance and impact of various subcategories. For example, the weight of a brand's major exhibition is higher than that of a general exhibition, and the weight of a nationwide flagship store is higher than that of a regional flagship store, and so on.

(Note: This report does not include dynamics related to luxury brands in the beauty, skincare, and fragrance categories.)

The Luxe.CO Intelligence Luxury Brand China Vitality Rankings involve brand dynamics in ten major categories:

- •Store Expansion: Global flagship stores, national flagship stores, regional flagship stores, city flagship stores, other new store openings, significant store renovations.
- •Brand Exhibitions: Large-scale brand exhibitions, regular brand exhibitions, brand city tours.
- •Fashion Shows: Offline fashion shows held in China.
- •Brand Collaborations: Collaborations with Chinese commercial brands, collaborations with celebrities/KOL/top artists, collaborations with Chinese independent designers, collaborations with international IPs, collaborations with local IPs.
- •Cross-Border Activities: Sponsorships for charity, cross-border sports, cross-border music, art sponsorships.
- •Creative Collaborations: Collaboration with local artists/creative individuals.
- •Brand Spokespeople/Ambassadors/Friends: Appointments of Chinese spokespeople, appointments of Chinese brand ambassadors, appointments of brand friends.
- •Visual Communication: Book/film publications.
- •Digital Marketing and E-commerce: Online stores, interactive experiences, podcasts.
- •Other Brand Activities: Customization, art installations, pop-up shops, experiential spaces.

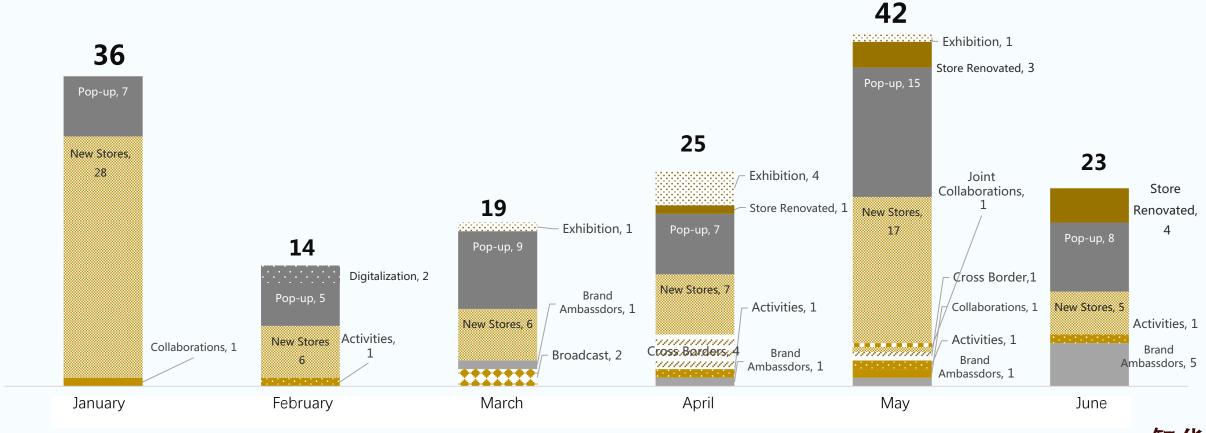
These categories cover a broad spectrum of activities and initiatives undertaken by luxury brands to enhance their presence and influence in the Chinese market.

To view the rankings for the year 2022, please click on the following link: [2022 Rankings](https://luxe.co/post/265215)



Dynamic Distribution of Luxury Jewelry & Watch Brands in China for H1 2023 (by month)

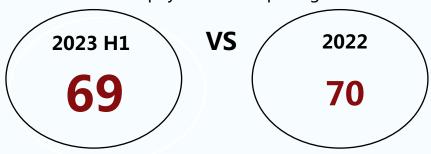
By month, May was the busiest, followed by January



Comparison of New Store Openings for Luxury Jewelry & Watch Brands in China (H1 2023 vs. 2022)

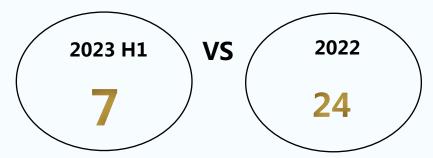
Physical Store

No. of new physical store openings in China



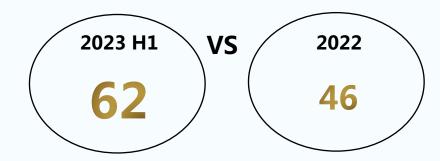
First Tier City

No. of stores opened in first tier cities



Non First Tier City

No. of stores opened in non first tier cities



Comparison of New Pop-up Store Openings for Luxury Jewelry & Watch Brands in China (H1 2023 vs. 2022)

Pop-up stores

No. of pop-up store openings in China

2023 H1 **VS** 2022

51 91

First Tier city

No. of stores opened in first tier cities

2023 H1 **VS** 2022

26 50

Non First Tier City

No. of stores opened in non first tier cities

2023 H1 **VS** 2022

25 41



Number of Physical Stores Opened by Luxury Jewelry & Watch Brands (H1 2023)

Brand	No. of Stores Opened		Brand	No. of Stores Opened		Brand	No. of Stores Opened	
Qeelin	5	First store in Lanzhou	Van Cleef & Arpels	3	First store in Shandong First store in Fujian	Mikimoto	1	
Cartier	4	First store in Fujian First store in Lanzhou			First store in Henan	Panerai	1	
Rolex	4	First store in Gansu	Jaeger-LeCoultre	2	First store in Jiangsu First store in Shenzhen	FRED	1	First store in Henan
		First store in Henan,	Pomellato	2		PIAGET	1	
Blancpain	4	First direct selling store in Shenzhen	BVLGARI	2		Tiffany & Co.	4	
		First store in Gansu	Breitling	2	First store in Henan	initially ex ee.	1	
CHAUMET	4	First store in Henan First store in Anhui	Chopard	2		H.Moser & Cie.	1	Nation's first store
Glashütte Original	4	First store in Henan	De Beers Jewellers	2	First store in Zhejiang	Breguet	1	First store in Henan
			IWC	2	First store in Lanzhou	Harry Winston	1	First store in Nanjing
TAG Heuer	4	First store in Lanzhou	A . Lange & Söhne	4			ı	That store in Marijing
Longines	3			1		Roger Dubuis	1	First direct selling store in Xinan
Boucheron	3	First store in Zhejiang	Vacheron Constantin	1		Ulysse Nardin	1	First store in Henan
Omega	3		TASAKI	1				ル =+ 智华
			Graff	1				LUXE CO 車 III

Number and City Distribution of New Store Openings by Luxury Jewelry & Watch Brands (H1 2023)

Brand	No. of Stores Opened	Brand	No. of Stores Opened
Chengdu	21	Nanjing	2
Zhengzhou	9	Qingdao	1
Lanzhou	9	Wuhan	1
Fuzhou	4	Taiyuan	1
Hangzhou	4	Hefei	1
Shenzhen	3	Changsha	1
Ji'nan	3	Ningbo	1
Shanghai	2	Suzhou	1
Guangzhou	2	Nanning	1
Haikou	2		



Comparison of City Rankings for New Store Openings by Luxury Jewelry & Watch Brands (H1 2023 vs. 2022)

2023 H1, City Ranking	City	No. of Stores Opened
1	Chengdu	21
2	Zhengzhou	9
2	Lanzhou	9
3	Fuzhou	4
3	Hangzhou	4
4	Shenzhen	3
4	Ji'nan	3
5	Shanghai	2
5	Guangzhou	2
5	Haikou	2
5	Nanjing	2

2022 City Ranking	City	No. of Stores Opened
1	Shanghai	37
2	Chengdu	35
3	Shenzhen	14
4	Sanya	10
5	Beijing	9
5	Nanjing	9



Commercial Locations for New Store Openings by Luxury Jewelry & Watch Brands (H1 2023)

Brand	No. of Stores Opened	Brand	No. of Stores Opened
Chengdu SKP	20	Taiyuan MixC	1
Zhengzhou David Plaza	9	Shenzhen MixC	1
Lanzhou MixC	9	Changsha IFS	1
Fuzhou MixC	4	Chengdu Taikoo Li	1
Ji'nan MixC	3	Hangzhou Hubin Yintime in77	1
Hangzhou Tower	3	Nanning MixC	1
Shenzhen Bay MixC	2	Suzhou Center	1
Guangzhou Taikoo	2	Ningbo MixC	1
Hui	2	Wuhan MixC	1
Nanjing Deji Plaza	2		
Haikou International Duty Free City	1		

Brand	No. of Stores Opened
Qingdao Hisense Plaza	1
Hefei Intime	1
Shanghai Qiantan Taikoo Li	1



Number of Pop-up Stores Opened by Luxury Jewelry & Watch Brands (H1 2023)

Brand	No. of Stores Opened	Brand	No. of Stores Opened
CHAUMET	6	Cartier	2
Vacheron	_	Hublot	2
Constantin	5	Audemars Piguet	2
Van Cleef & Arpels	4	Jaeger-LeCoultre	2
BVLGARI	4	Chopard	1
Harry Winston	4	Ulysse Nardin	1
-	4	Blancpain	1
Breitling	3	De Beers Jewellers	1
Omega	3		•
Tiffany & Co.	3	Buccellati	1
PIAGET	2		

Brand	No. of Stores Opened
Panerai	1
Longines	1
Breguet	1
Glashütte Original	1



An Illustration of Past Rankings on the Ranking List

The 2022 Annual Luxury Brand Power Ranking in China



The 2022 Annual Luxury Jewelry and Watch Brand Power Ranking in China



The 2021 Luxury Brand Power Ranking in China



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Breitling CEO: Chinese Consumers Rarely Buy Brands That Are Not Very Successful Outside of China



Hublot CEO: Fortunately, We're Still Young



Panerai: Showcasing Italian Design DNA through Innovation at Geneva Watch Exhibition Restart



PIAGET's New CEO:
"We Need to Build a
Bridge Between
Watches and Jewelry"



Bvlgari Global CEO Jean-Christophe Babin: Embracing Innovation Across 134 Years of History



Why Are More People Wearing Qeelin Gourds?



Boucheron Global CEO: "No One Will Wait for You in a New Market"



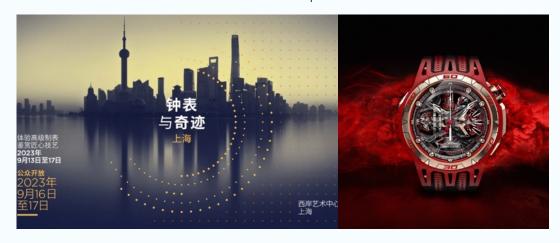
Why are Women Buying Pomellato?



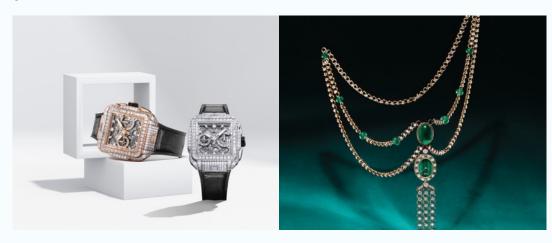
Van Cleef & Arpels Asia-Pacific President on Global Premiere in Shenzhen

Luxe.CO's Jewelry and Watch Industry Activities Reports (refer to website or app for more details)

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- A decade of meticulous construction of industry databases and research systems
- World's first, carrying vast real-time information, Tong.Luxe.CO
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- The Preferred Platform for Global Fashion CEOs/Executives to Voice Their Opinions in China

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About Luxe.CO Intelligence

Luxe.CO Intelligence has been deeply rooted in the fashion and luxury industry for a long time. With the industry network, data intelligence, and knowledge system we have consistently built, we are committed to providing professional, innovative, and forward-looking consulting services to brands and businesses in China and abroad.

Our consulting services cover various aspects, including brand revitalization and upgrade strategies, brand content and communication strategies segmentation industry positioning and opportunity analysis, China market entry strategies, and more.

Luxe.CO Intelligence regularly shares our research findings with entrepreneurs senior executives, and investment institutions both in China and overseas

For customized projects and collaboration discussions, please feel free to contact:

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Louis Vuitton in 2022

2022 Global Down Jacket Brand Research Report Middle

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2022 Annual Luxury Brand Activity Ranking in China

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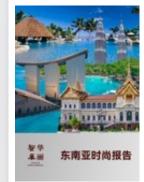
















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